



SAVING MOSES

Financial Statements
With Independent Auditors' Report

December 31, 2022 and 2021

SAVING MOSES

Table of Contents

	<u>Page</u>
Independent Auditors' Report	1
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4
Statements of Functional Expenses	5
Statements of Cash Flows	6
Notes to Financial Statements	7

INDEPENDENT AUDITORS' REPORT

Board of Directors
Saving Moses
Centennial, Colorado

Opinion

We have audited the accompanying financial statements of Saving Moses, which comprise the statements of financial position as of December 31, 2022 and 2021, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Saving Moses as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are required to be independent of Saving Moses and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Saving Moses's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Board of Directors
Saving Moses
Centennial, Colorado

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Saving Moses's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Saving Moses's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audits.

Capin Crouse LLP

Centennial, Colorado
October 2, 2023

SAVING MOSES

Statements of Financial Position

	December 31,	
	2022	2021
ASSETS:		
Cash and cash equivalents	\$ 994,657	\$ 1,027,383
Investments	453,830	381,212
Prepaid expenses and other assets	17,509	16,210
Property and equipment-net	14,245	11,588
Total Assets	<u>\$ 1,480,241</u>	<u>\$ 1,436,393</u>
LIABILITIES AND NET ASSETS:		
Liabilities:		
Accounts payable and accrued expenses	\$ 42,354	\$ 52,206
Amounts due to related party	44,655	97,987
Total liabilities	<u>87,009</u>	<u>150,193</u>
Net assets:		
Without donor restrictions	1,384,028	1,276,996
With donor restrictions	9,204	9,204
Total net assets	<u>1,393,232</u>	<u>1,286,200</u>
Total Liabilities and Net Assets	<u>\$ 1,480,241</u>	<u>\$ 1,436,393</u>

See notes to financial statements

SAVING MOSES

Statements of Activities

	Year Ended December 31,					
	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:						
Contributions	\$ 1,839,571	\$ 81,732	\$ 1,921,303	\$ 1,844,686	\$ 45,747	\$ 1,890,433
Program revenue and other	8,119	-	8,119	6,683	-	6,683
Investment losses	(12,705)	-	(12,705)	(1,326)	-	(1,326)
Total Support and Revenue	1,834,985	81,732	1,916,717	1,850,043	45,747	1,895,790
NET ASSETS RELEASED FROM:						
Purpose restrictions	81,732	(81,732)	-	36,543	(36,543)	-
EXPENSES:						
Program services	1,496,875	-	1,496,875	1,443,904	-	1,443,904
Supporting activities:						
General and administrative	147,196	-	147,196	170,189	-	170,189
Fundraising	165,614	-	165,614	163,280	-	163,280
	312,810	-	312,810	333,469	-	333,469
Total Expenses	1,809,685	-	1,809,685	1,777,373	-	1,777,373
Change in Net Assets	107,032	-	107,032	109,213	9,204	118,417
Net Assets, Beginning of Year	1,276,996	9,204	1,286,200	1,167,783	-	1,167,783
Net Assets, End of Year	\$ 1,384,028	\$ 9,204	\$ 1,393,232	\$ 1,276,996	\$ 9,204	\$ 1,286,200

See notes to financial statements

SAVING MOSES

Statements of Functional Expenses

Year Ended December 31, 2022				
Supporting Activities:				
Program Services	General and Administrative	Fundraising	Total	
Grants to foreign programs	\$ 809,513	\$ -	\$ -	\$ 809,513
Salary and benefits	280,734	26,115	19,586	326,435
Advertising and promotion	56,894	8,128	97,532	162,554
Printing and postage	117,002	-	39,001	156,003
Airtime	116,874	-	-	116,874
Office and shared services	12,253	65,352	4,084	81,689
Professional services	31,883	39,474	4,555	75,912
Travel and team trips	44,547	-	-	44,547
Occupancy and other	27,175	8,127	856	36,158
	<u>\$ 1,496,875</u>	<u>\$ 147,196</u>	<u>\$ 165,614</u>	<u>\$ 1,809,685</u>
Total 2022 Expenses	<u>\$ 1,496,875</u>	<u>\$ 147,196</u>	<u>\$ 165,614</u>	<u>\$ 1,809,685</u>
Year Ended December 31, 2021				
Supporting Activities:				
Program Services	General and Administrative	Fundraising	Total	
Grants to foreign programs	\$ 778,654	\$ -	\$ -	\$ 778,654
Salary and benefits	233,588	21,729	16,297	271,614
Advertising and promotion	62,479	8,472	100,951	171,902
Printing and postage	124,969	-	41,656	166,625
Airtime	111,204	-	-	111,204
Office and shared services	15,199	85,363	93	100,655
Professional services	46,059	51,338	3,664	101,061
Travel and team trips	42,983	-	-	42,983
Occupancy and other	28,769	3,287	619	32,675
	<u>\$ 1,443,904</u>	<u>\$ 170,189</u>	<u>\$ 163,280</u>	<u>\$ 1,777,373</u>
Total 2021 Expenses	<u>\$ 1,443,904</u>	<u>\$ 170,189</u>	<u>\$ 163,280</u>	<u>\$ 1,777,373</u>

See notes to financial statements

SAVING MOSES

Statements of Cash Flows

	Year Ended December 31,	
	2022	2021
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 107,032	\$ 118,417
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Net realized and unrealized losses	12,705	1,326
Depreciation	2,585	1,620
Donated Securities	-	(4,101)
Changes in operating assets and liabilities:		
Prepaid expenses and other assets	(1,299)	8,531
Accounts payable and accrued expenses	(9,852)	31,525
Amounts due to related party	(53,332)	(74,680)
Net Cash Provided by Operating Activities	<u>57,839</u>	<u>82,638</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property and equipment	(5,242)	(3,941)
Purchases of investments and reinvested interest and dividends	(165,323)	(4,643)
Proceeds from sale of investments	80,000	-
Net Cash Used by Investing Activities	<u>(90,565)</u>	<u>(8,584)</u>
Net Change in Cash and Cash Equivalents	(32,726)	74,054
Cash and Cash Equivalents, Beginning of Year	<u>1,027,383</u>	<u>953,329</u>
Cash and Cash Equivalents, End of Year	<u>\$ 994,657</u>	<u>\$ 1,027,383</u>

See notes to financial statements

SAVING MOSES

Notes to Financial Statements

December 31, 2022 and 2021

1. NATURE OF ORGANIZATION:

Saving Moses (SM) is a global humanitarian organization to save babies (age 0-5) by meeting the most urgent & intense survival needs in places where help is least available. SM was founded in 2010 by Sarah Bowling as a ministry within Marilyn Hickey Ministries (MHM) and began operating as an independent organization as of January 1, 2012.

SM has three main programs which include Malnutrition, NightCare, and BirthAid. The Malnutrition program administers life saving therapeutic milk to babies and toddlers suffering from starvation. The NightCare program provides loving shelter and care to the babies of sex workers overnight when they are most vulnerable to abuse, neglect, and exploitation. The BirthAid program provides community-based education and skilled birth attendants in high conflict areas where the neonatal mortality rate is high due to lack of birth education and low access to healthcare.

SM is a nonprofit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and comparable state laws. However, SM is subject to federal income tax on any unrelated business taxable income. In addition, SM is not classified as a private foundation within the meaning of Section 509(a) of the IRC. Contributions are SM's primary source of support and revenue.

2. SUMMARY OF ACCOUNTING POLICIES:

SM maintains its accounts and prepares its financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of any contingent assets and liabilities at the date of the financial statements, and the reported revenues and expenses during the reporting period. Actual results could differ from the estimates. The significant accounting policies followed are described below to enhance the usefulness of the financial statements to the reader.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consists of cash and cash equivalents held in checking and investment accounts. As of December 31, 2022 and 2021, SM's cash balances on deposit exceeded federally insured limits by approximately \$730,000 and \$576,000, respectively.

INVESTMENTS

Investments consist of fixed income mutual funds, treasury bills, and equity securities, which are recorded at fair market value. Realized and unrealized gains and losses are included as program revenue and other without donor restrictions in the statements of activities. Donated investments are recorded at the fair value on the date of donation and thereafter carried in accordance with the above provisions.

SAVING MOSES

Notes to Financial Statements

December 31, 2022 and 2021

2. SUMMARY OF ACCOUNTING POLICIES, continued:

PROPERTY AND EQUIPMENT

SM capitalizes property and equipment purchases exceeding \$3,000 and with useful lives of five years or greater. Property and equipment are recorded at cost, or if donated, at the estimated fair market value at the date of donation. Depreciation is computed on the straight-line method over the estimated useful lives.

As of December 31, 2022 and 2021, property and equipment consists of equipment and leasehold improvements and fixtures of \$19,292 and \$14,050, respectively. Accumulated depreciation was \$5,047 and \$2,462, during the years ended December 31, 2022 and 2021, respectively.

AMOUNTS DUE TO RELATED PARTY

Amounts due to related party consists of amounts payable to MHM for various services and airtime.

NET ASSETS

The financial statements report amounts separately by class of net assets as follows:

Net assets without donor restrictions are those resources that are currently available for operations.

Net assets with donor restrictions are those resources which are stipulated by donors for various ministry projects and programs. As of December 31, 2022 and 2021, net assets with donor restrictions are restricted for the BirthAid program.

SUPPORT AND REVENUE

Contributions are recorded when made, which may be when cash or other assets are received or unconditionally promised. Contributions are reported as restricted contributions if they are received with donor stipulations that limit the use of the donated amounts. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All contributions are considered available for general use unless specifically restricted by the donor. All donations postmarked by the end of the fiscal year are recognized as support and revenue in that fiscal year.

Program revenue and other consists of sales, registration revenue, honorariums, and investment income (loss) which are recorded when earned.

FUNCTIONAL ALLOCATION OF EXPENSES

The statements of functional expenses report certain categories of expenses that are attributable to program or supporting activities of SM. These expenses include occupancy which are allocated based on square footage occupancy. Costs of other categories were allocated on estimates of time and effort.

Program activities include taking care of baby specific needs throughout the globe.

SAVING MOSES

Notes to Financial Statements

December 31, 2022 and 2021

2. SUMMARY OF ACCOUNTING POLICIES, continued:

ADVERTISING COSTS

Advertising costs for the years ended December 31, 2022 and 2021, of \$96,553 and \$105,897, respectively, are expensed as incurred and included in the statements of activities.

3. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS:

SM has approximately \$1,448,000 and \$1,409,000, of financial assets available within one year of the statements of financial position date as of December 31, 2022 and 2021, respectively. These amounts consists of cash and cash equivalents and investments. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the statements of financial position date.

SM structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. SM's goal is to maintain reserves of six months, which it exceeded as of December 31, 2022 and 2021. Management monitors cash flows closely through monthly reviews and quarterly board meetings.

4. INVESTMENTS AND FAIR VALUE MEASUREMENTS:

Investments consist of:

	December 31,	
	2022	2021
Fixed income mutual funds	\$ 371,376	\$ 375,707
Treasury bills	78,426	-
Equity	4,028	5,505
	<u>\$ 453,830</u>	<u>\$ 381,212</u>

The Fair Value Measurements Topic of the Financial Accounting Standards Board (FASB) Accounting Standards codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. SM uses appropriate valuation techniques to determine fair value based on inputs available. When available SM measures fair value using Level 1 inputs because they generally provide the most reliable evidence for fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

Fixed income mutual funds and equity are measured at Level 1 which is determined by reference to quoted market prices and other relevant information generated by market transactions. Treasury bills are measured at Level 2 inputs. There were no changes in valuation technique in the current year.

SAVING MOSES

Notes to Financial Statements

December 31, 2022 and 2021

5. RETIREMENT PLAN:

SM sponsors a 403(b) plan (the Plan) through MHM in which all employees are eligible. SM matches 5% of employee contributions. Employer contributions to the Plan totaled \$14,779 and \$9,592, for the years ended December 31, 2022 and 2021, respectively.

6. RELATED PARTY TRANSACTIONS:

During the years ended December 31, 2022 and 2021, SM paid MHM for shared services of \$166,921 and \$159,445, respectively. This accounted for approximately 9% of total expenses during both years ended December 31, 2022 and 2021, respectively. These expenses are determined by a shared services and airtime agreement between SM and MHM and include broadcasting airtime, rent, and operations support services. SM owed MHM \$44,655 and \$97,987, as of December 31, 2022 and 2021, respectively. SM and MHM are considered related parties due to their shared board members resulting in MHM's ability to influence SM's operating decisions, although MHM does not have a controlling interest in the operational decisions of SM. Specifically, five of seven of SM's board members are independent of MHM and MHM does not have the ability to appoint future board members according to SM's bylaws.

A SM board member is also the president of a like-minded organization in Cambodia. During the years ended December 31, 2022 and 2021, SM granted funds of \$223,308 and \$184,240, respectively, to the Cambodian organization.

7. DONOR CONCENTRATION:

During the year ended December 31, 2022, two donors contributed approximately \$268,000, which was 14% of total revenue. There were no concentrations during the year ended December 31, 2021.

8. SUBSEQUENT EVENTS:

Subsequent events were evaluated through October 2, 2023, which is the date the financial statements were available to be issued.